



INTERNATIONAL LAWYERS NETWORK



Bullet "iln" Introductory Issue

topics

meeting new challenges....	1
international legal news....	1
2010 annual meeting.....	1
letter from our chairman.....	2
board of directors.....	2
membership criteria.....	2
iln referral success stories.....	3
future iln meetings.....	3
iln specialty groups.....	4
iln wins award at 2009 annual legal marketing association meeting.....	4

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Meeting New Challenges

To keep pace with the increasingly global nature of our economy as modern technology bridges the gap between countries and continents, it is essential for companies to have accessible and reliable legal counsel around the globe. As companies navigate the uncertain terrain of foreign business environments, trustworthy and timely advice and personalized attention can mean the difference between success and failure.

The International Lawyers Network understands the importance of delivering high quality service through our member firms to their clients. As one of the largest networks of experienced attorneys in the world, the International Lawyers Network provides a platform for clients to access quality legal professionals worldwide, with the cost-effectiveness and personalized service only independent, regional law firms can provide. Our excellent personal and professional contacts with member firms assure clients the best lawyers for their needs in each market in which they operate.

The International Lawyers Network is an association of 91 high-quality, full-service and specialized law firms with over 5,000 lawyers in 66 countries on six continents. Our firms offer expertise in a broad range of practice areas, including corporate and commercial law, securities law, taxation, commercial litigation, employment and expatriate law, government contracting, intellectual property law, estate planning and administration and alternative dispute resolution. As members of the International Lawyers Network, our firms' professionals have the ability to pool these resources and take advantage of the tremendous strength and depth of their combined expertise, enabling them to match their own resources with their clients' needs.

The excellence, demonstrated experience, worldwide presence, and relationships of the International Lawyers Network combine to make us one of the leading associations of independent law firms in the world. *The International Lawyers Network – where lawyers become friends.*

International Legal News

The ILN recently published the tenth issue of its newsletter, the *International Legal News*.

Featured articles include:

- "Impact of the New Enterprise Income Tax Law on Foreign Investment in China" by Jade & Fountain
- "Costa Rica Approved Corporate Governance Regulations" by Cordero & Cordero Abogados

[Please contact Lindsay Griffiths for more information and how to subscribe to the International Legal News]

2010 Annual Meeting

Bangkok, Thailand, June 10-13 2010



Dej-Udom & Associates and the ILN Secretariat would like to invite our members & prospective members to join us for the International Lawyers Network's 22nd Annual Meeting being held in Bangkok, Thailand in June 2010.

The 2010 Annual Meeting will provide an excellent forum for a discussion of legal

[See Annual Meeting on Page 3 for more details]

Letter from the Chairman

Peter Altieri
Epstein Becker & Green, P.C.

Welcome to the International Lawyers Network, an affiliation of medium-sized law firms worldwide established to share knowledge and skills and to foster collaboration in order to better serve clients. Our member firms are among the most respected and most experienced counsel in their jurisdictions. Clients' increasing need for reliable foreign counsel in our global economy is well met by the personalized, high-quality and cost-efficient legal services provided by ILN member firms.

Unique to the ILN are the strong personal and professional relationships among its members and their clients developed since the ILN was established, in 1988. Far from a mere directory, the ILN is an affiliation of lawyers who gather on a regional and worldwide basis annually and work routinely with each other to address client requirements and needs.

This newsletter is only a sampling of the many interesting legal issues handled by ILN member law firms around the world, each of which is available to assist you. For a more complete picture of our members, their services and the global reach of ILN, please feel free to contact our Executive Director, Alan Griffiths, at alangriffiths@iln.com or 001-201-594-9985, or visit our website at <http://www.iln.com>.

To help your business meet the opportunities and challenges of the global economy, we invite you to use the worldwide resources of the ILN.

Peter Altieri
Chairman



Membership Criteria for the ILN

All ILN members meet the following criteria:

- Firms are independent practices, responsible for their own staffs and work products.
- They are mid-sized in their jurisdictions, with substantial partner involvement and oversight in client matters.
- Members are well-established within their local jurisdictions.
- Firms have broadly based commercial, corporate, business and litigation practices, with a focus on growing and developing new clients.
- Members have strong domestic focus and experience, coupled with significant expertise in international business matters, with English fluency.
- Membership in the ILN is non-exclusive and participation in regional and practice-specific networks is encouraged. However, it is preferred that members are not part of other legal networks.
- Firms demonstrate an ongoing commitment to the operation and development of the ILN, including, but not limited to, participation in Annual and Regional Meetings, timely payment of dues, prompt response to ILN requests and referrals from other firms, and participation in additional ILN activities.
- Members hold an appropriate level of liability insurance for their jurisdiction, which is reviewed by the Board of Directors.

Board of Directors

Chairman
Peter Altieri
Epstein Becker & Green, P.C., New York

Executive Director
Alan Griffiths
International Lawyers Network

Director of Network Development
Lindsay Griffiths
International Lawyers Network

Lowell Lifschultz – Director emeritus
Epstein Becker & Green, P.C., New York

Ian Clarke
Gadens Lawyers, Sydney

Antonello Corrado
Corrado Ferrari Mainieri Pedefferri e soci Law Firm, Rome

Simon Ekins
Fladgate Fielder, London

Urs Kaelin
Arnold Wehinger Kaelin & Ferrari, Zurich

Gary P. Kaplan
Howard Rice Nemerovski Canady Falk & Rabkin, San Francisco

Vincent Lunel
Lefèvre Pelletier & Associes, Paris

Carlos Nehring
Nehring e Associados Advocacia, Sao Paulo

Pavla Prikrylová
PETERKA & Partners, v.o.s., Prague

Jeffrey Shapiro
Arnstein & Lehr LLP, Chicago, Illinois

Michael Slan
Fogler Rubinoff LLP, Toronto

See Kiat Toh
Goodwins Law Corporation, Singapore

Marc Udink
Udink & De Jong, The Hague

David Willenzik
McGlinchey Stafford, New Orleans

Marga Wolpert
Wolpert Rechtsanwälte (Intellectual Property Specialist), Bad Homburg, Germany

“Clients’ increasing need for reliable foreign counsel in our global economy is well met by the personalized, high-quality and cost-efficient legal services provided by ILN member firms.”

ILN Referral Success Stories

Lewis Rice Finds Success in Referral to Corrado Mainieri Pedeferreri e Soci, Rome

Lewis, Rice & Fingersh L.C. of St Louis, Missouri referred the ILN's Italian member, Corrado Ferrari Mainieri Pedeferreri e soci to a U.S. corporation based in the State of Missouri in the business of designing and supplying heat recovery steam generators, already operating in Italy as a minority shareholder of a JV formed with an Italian company belonging to one of biggest Italian group of companies. CFMP is now providing, on a permanent basis, the Italian newco with all legal assistance relating to the ordinary and extraordinary activity (i.e. corporate and contractual legal assistance). Antonello Corrado relates the success of the referral as "Having worked, in the first phase of our activities, in constant conjunction and collaboration with the partner of Lewis, Rice & Fingersh, Mr. Joseph Weyhrich, who referred the client to us; Having supplied the client with an USA/Italian team capable to cover all the national and transnational issues of the acquisition; Having guaranteed the client a smooth handover from Lewis, Rice & Fingersh to an Italian Firm, able to assist the Italian company in the activities carried out in Italy; and having continued to work in conjunction and in consultation with Lewis, Rice & Fingersh for any legal assistance requesting to bridge between the USA and Italian legal system and for any matter needing to be discussed with, or decided by, the USA shareholders of the Italian company."

Four Successful Transactions in Sweden

Ekenberg & Andersson Advokatbyrå recently provided successful legal assistance to three ILN member firms and their clients in the area of Mergers & Acquisitions. In July and August of 2008, Ekenberg & Andersson attorneys worked with the ILN's Finnish member, Peltonen, Ruokonen & Itäinen, on the acquisition of Euro Tank AB by the Haanpaa Group. The Haanpaa Group is a leading logistics company, providing widespread logistics services in the field of liquid chemicals and materials, and operates in Scandinavian, the Baltic countries, Russia, and Poland. The two firms again worked together between June and August of 2009, to give legal assistance in the acquisition of majority shareholdings in Strålfors Supplies, one of the largest sellers of office supplies in Sweden and Norway, and previously owned by the Swedish Postal Service. The client, Wulff Group PLC, is listed on the OMX Helsinki Stock Exchange and this acquisition will make Wulff one of the largest Nordic players in the field. Between September and December of 2008, Ekenberg & Andersson had the opportunity to work with ILN member Lefèvre Pelletier & associés in Paris, assisting Pandrol International in acquiring Swedish company Rosenquist Rail AB. Pandrol International is a market leading producer of rail fastenings clips and a part of the Delachaux Group. Their collaboration with ILN members continued from December 2008 to March 2009, when the firm worked with ILN member Burton & Company of Auckland, New Zealand to assist in Barmac Investment Ltd's acquisition of the majority shareholdings in Nexus Marine AB. Nexus Marine AB is a world leading

manufacturer of navigation instrumentation for racing and cruising yachts and was previously a part of the Silva Group. "We are very pleased with how the cooperation has worked out with our fellow ILN members. The fact that we recently have received four substantial transactions, despite the turbulence on the world market, shows that the Network is a given success and we are looking forward to continuing to work together in the future." -Thomas Ekenberg, partner at Ekenberg & Andersson law firm.

ILN Member Kochanski & Partners Benefits from Lefevre Pelletier & associés Referral

Rafal Rapala and Beata Karas, of Kochanski & Partners, recently provided successful legal assistance to Aerium Properties FG, a leading European investment manager, upon receiving a referral from ILN member firm, Lefèvre Pelletier & Associates. Aerium Properties FG currently holds and manages office, retail and logistics assets throughout Europe and Turkey through property funds and management mandates. The company acquired a portfolio of four shopping centers located in Warsaw, Krakow, Lodz and Torun from Carrefour Polska. Aerium's venture targets exclusive retail properties in Central Europe and Turkey, managing over 25 shopping centers. The acquisition constitutes the first transaction for Aerium Properties FG in Poland. "It was one of the most significant referrals from a member of the ILN that we have received in the last couple of years. This referral, we believe, will be the start to future cooperation with Aerium Properties FG," said Rafal Rapala.

2010 Annual Meeting

[cont'd from page 1]

issues of common interest and, of course, an opportunity to renew friendships. In addition to conducting the business meetings, we are excited for delegates and companions to experience Bangkok, the "City of Angels." A city of contradictions melding the old with the new, it is an ideal location for members from all over the world to get together to make new friends and renew old friendships.

We look forward to seeing our members and prospective members in June for what promises to be both a productive and enjoyable event!

Future ILN Meetings

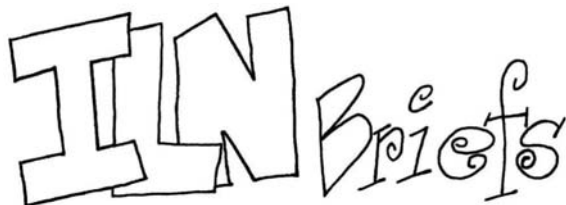
Both the Annual and Regional Meetings are the cornerstone of the ILN's continued success. We are pleased to invite our members and prospective members to our upcoming meetings:

*22nd Annual Meeting,
hosted by Dej-Udom &
Associates in Bangkok,
Thailand
June 12-14, 2010*

*2010 European Regional
Meeting
September 2010*

*2010 Americas Regional
Meeting, hosted by Beirne
Maynard & Parsons in
Houston, Texas
November 2010*

ILN WINS AWARD AT 2009 ANNUAL LEGAL MARKETING ASSOCIATION MEETING



Spotlight on ILNBriefs

On Thursday, April 2, 2009, it was announced that the International Lawyers Network's ILNBriefs project won first place in the Internal Communications category at the Legal Marketing Association's Your Honor Awards. The LMA says, "The LMA 'Your Honor Awards' is law firm marketing's Oscars, Emmys and MacArthur Foundation Awards all rolled up in one. This is the vehicle by which we



honor the products and services produced by our industry this past year that stand for the 'best of the best.'" Lindsay Griffiths was on hand to accept the award and see a number of the cartoons displayed with the other winning entrants.



In the Winners' Showcase program booklet, the ILNBriefs project was described as: "Motivated by a strategic goal to increase the ILN's visibility within the membership, the staff launched an internal communications program using direct email. Eye-catching, humorous and encouraging member interactions were key goals of the design and ultimately used cartoons to convey the story. Each cartoon/caption was based on a little known and often outdated international law still on the books...YHA judges were all smiles when they gave this program first place for clever and successful achievement of goals. Staff with limited but talented resources surmounted the challenges:

researching laws, illustrating cartoons, liaising with member firms for input and approval, arranging for electronic delivery of the cartoons, figuring out how to bypass spam filters, and tracking the results."

As the artist for these cartoons, Lindsay was particularly touched by the nomination and subsequent award. Congratulations to the ILN!

[For a full copy of this article, please contact Lindsay Griffiths]

ILN Specialty Groups

The International Lawyers Network Specialty Groups provide all member firms with the ability to pool their resources and take advantage of the tremendous strength and depth of their combined expertise. The shared goals of each of these groups can be identified as introducing and developing personal relationships through networking with fellow ILN specialists in their specific practice areas, generating business opportunities through the exchange of information and marketing materials, providing an easy method of communication and access to ILN attorney specialties within each of these practice areas, and finding better approaches and solutions for client issues. The ILN Specialty Groups include Medical Device & Drug Manufacturing Litigation, Corporate & Securities, Energy, Estates & Trusts, Finance & Restructuring, Intellectual Property, International Dispute Resolution, International Trade, Labor and Employment, Marketing, Real Estate, Sports Law and International Tax.

[For more information on any of our Specialty Groups, please contact Lindsay Griffiths]

"You have developed a fine network of attorneys throughout the world. I had the pleasure of meeting a number of them and will certainly utilize them as resources should the need arise."
–David Bell, Vice President of Corporate Operations and Development, Probitas Pharma Inc.

For more information on the International Lawyers Network, please contact:
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